

HSBC Hong Li Nian Nian Ying Annuity Insurance – Type C (Participating)

This is a participating insurance product, its dividend distribution is not certain and could be Zero for some policy years.

This product is issued and managed by HSBC Life Insurance Company Limited, thus the consignment agency assumes no responsibility for investment, payment or risk management of this product.

“We” and “the Company” in this brochure refer to HSBC Life Insurance Company Limited.



HSBC
Life

RIC-1901

Retirement will be a convenient trip, to make a long term promise for you and your family.

Retirement is a convenient phase in life. How to enjoy the most precious time of a satisfied retirement? To travel around the world with your family? Or to realize that dream you cherished as a child? Having had success in business and enjoying family bliss, you definitely expect to be able to enjoy life after retirement, free from care and worries.

HSBC Hong Li Nian Nian Ying Annuity Insurance – Type C (Participating) provides a long term stable income for your retirement life as well as protection to your family, enabling you and your family to share in the business growth results of HSBC Life Insurance Company Limited (“the Company”). Start planning to make a long term promise for you and your family!



Product Features At A Glance

Long Term Stable Annuity Income

From the First Annuity Payment Date, if the insured is alive by 24:00 of each Policy Anniversary before the insured reaches the age of 105, we will distribute the Basic Annuity equals to 100% of the Basic Sum Assured.

From the first Policy Anniversary Date after the Additional Annuity Payment Age, if the insured is alive by 24:00 of each Policy Anniversary before the insured reaches the age of 105, we will distribute the Additional Annuity equals to 200% of the Basic Sum Assured in addition to the Basic Annuity.

Annuity and Maturity Benefit Beneficiary could receive the distributed Basic Annuity and Additional Annuity according to the Annuity Payment Option as agreed.

If the insured is alive by 24:00 of the first Policy Anniversary after the insured reached the age of 105 (i.e. the Policy Maturity Date), we will pay 300% of the Basic Sum Assured as the Maturity Benefit. Insurance contract will be terminated upon the payment of the Maturity Benefit.

Flexible Retirement Arrangement

When applying for this insurance, you may select one from age 50, 55, 60, 65, 70 as the Additional Annuity Payment Age, to arrange your retirement plan with flexibility.

Reversionary and Terminal Bonus to Share in the Company's Profits

The insurance contract is entitled to participate into the distribution of the distributable surplus of our participating insurance business, to share the business performance of the Company. Dividend will be distributed in below forms:

1. Reversionary Bonus

- 1) Additional payment of annuity:** after the insured having reached the Additional Annuity Payment Age, if the insured is alive by 24:00 of each Policy Anniversary before reached Age 105, in addition to the annuity as agreed in insurance contract, we will pay the latest announced Accumulated Reversionary Bonus.
- 2) Additional payment of Maturity Benefit:** If the insured is alive by 24:00 of Policy Maturity Date, in addition to the Maturity Benefit, we will pay the announced Accumulated Reversionary Bonus at that time to the Annuity and Maturity Benefit Beneficiary.
- 3) Additional payment of Death Benefit:** If the insured before receiving the Additional Annuity, in addition to the Death Benefit, we will pay $(105 - \text{Additional Annuity Payment Age} + 1) \times$ the accumulated reversionary bonus already announced at insured's death to the survived Death Beneficiary. If the insured dies after receiving the Additional Annuity, in addition to the Death Benefit, we will pay the Accumulated Reversionary Bonus already announced at the insured's death \times the number of policy anniversary days from the date of insured death to the Policy Maturity Date to the survived Death Beneficiary.
- 4) Additional payment of Terminal Permanent Disability ("TPD") Benefit:** If the insured is diagnosed with TPD before receiving the Additional Annuity, in addition to the TPD Benefit, we will pay $(105 - \text{Additional Annuity Payment Age} + 1) \times$ the accumulated reversionary bonus already announced when the insured is diagnosed with TPD to the insured; If the insured is diagnosed with TPD after receiving the Additional Annuity, in addition to the TPD Benefit, we will pay the Accumulated Reversionary Bonus already announced when the insured is diagnosed with TPD \times the number of policy anniversary days from the date of insured is diagnosed with TPD to the Policy Maturity Date to the insured.

2. Terminal Bonus

1) Terminal Bonus upon Maturity

If the insured is still alive by 24:00 of the Policy Maturity Date and the insurance contract is in force, we will pay Terminal Bonus to Annuity and Maturity Benefit Beneficiary in a lump sum at Policy Maturity Date of the insurance contract.



Product Features At A Glance

2) Terminal Bonus upon Death or TPD

If the insured dies after the first Policy Anniversary Date during the policy term, we will pay Terminal Bonus to the survived Death Beneficiary in a lump sum. If the insured is diagnosed with TPD after the first Policy Anniversary Date during the policy term, we will pay Terminal Bonus to the insured in a lump sum.

3) Terminal Bonus upon Surrender

If you apply for policy surrender (apply for cancelling the insurance contract) after the fifth Policy Anniversary Date during the policy term, we will pay Terminal Bonus to the policy owner in a lump sum.

We will only pay one of the above Terminal Bonus, whichever occurs first among Terminal Bonus upon Maturity, Terminal Bonus upon Death or TPD, and Terminal Bonus upon Surrender.

Note: The dividend is not certain. No dividend will be distributed during lapse period. The distributed dividend will not be paid in advance unless the agreed payment condition is satisfied. Details please refer to the insurance contract.

Life Protection for Rainy Days

Death Benefit

Where the insured dies before receiving the Additional Annuity, we will pay the survived Death Beneficiary the greater one of the following as Death Benefit, the insurance contract will be terminated upon the payment of Death Benefit:

- (1) Cash value of the Basic Sum Assured of the insurance contract upon the death of the insured;
- (2) Total paid premium of the insurance contract upon the death of the insured.

Where the insured dies after receiving the Additional Annuity, we will pay the Death Beneficiary the greatest one of the following as Death Benefit, the insurance contract will be terminated upon the payment of Death Benefit:

- (1) Ten times of the Basic Sum Assured of the insurance contract upon the death of the insured;
- (2) Total paid premium of the insurance contract upon the death of the insured, deduct the sum of annuity already paid;
- (3) Cash value of the Basic Sum Assured of the insurance contract upon the death of the insured.

Total Permanent Disability Benefit

Where the insured is diagnosed with TPD before receiving the Additional Annuity, we will pay the insured the greater one of the following as TPD Benefit, the insurance contract will be terminated upon the payment of TPD Benefit:

- (1) Cash value of the Basic Sum Assured of the insurance contract when the insured is diagnosed with TPD;
- (2) Total paid premium of the insurance contract when the insured is diagnosed with TPD.

Where the insured is diagnosed with TPD after receiving the Additional Annuity, we will pay the insured the greatest one of the following as TPD Benefit, the insurance contract will be terminated upon the payment of TPD Benefit:

- (1) Ten times of the Basic Sum Assured of the insurance contract when the insured is diagnosed with TPD;
- (2) Total paid premium of the insurance contract when the insured is diagnosed with TPD, deduct the sum of annuity already paid;
- (3) Cash value of the Basic Sum Assured of the insurance contract when the insured is diagnosed with TPD.

Only one Total Permanent Disability Benefit will be paid even if there is more than one Total Permanent Disability caused in the same event.



Application Process & Rule

Simple Application Process

Step 1

Decide to purchase HSBC Hong Li Nian Nian Ying Annuity Insurance – Type C (Participating)

Step 2

Choose the plan (Basic Sum Assured, Additional Annuity Payment Age, Premium Payment Period)

Step 3

Choose the annuity payment option (Yearly or Monthly)

Step 4

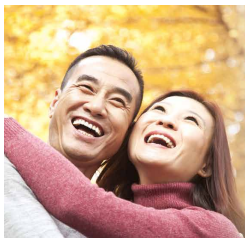
Sign off application form

Application Rules

HSBC Hong Li Nian Nian Ying Annuity Insurance – Type C (Participating) application rules are as follows:

Entry age: from 30 days to age 65

Policy Term	Premium Payment Period	First Annuity Payment Date	Minimum Entry Age	Maximum Entry Age
To age 105	Single	5 th anniversary	30 days	Age 65
	3 years		30 days	Age 62
	5 years		30 days	Age 60
	10 years	10 th anniversary	Age 18	Age 55



Example Case

Example Case

Mrs. Feng at aged 45, as the business has gradually entered a period of stability, she has started planning for her retirement after age 65. Mrs. Feng expects to have an annuity income that remains stable after retirement. In addition, she would like to be able to provide her family with a certain financial supplement during the period before her planned retirement.

After sound planning for the requirements, Mrs. Feng chose to purchase the "HSBC Hong Li Nian Nian Ying Annuity Insurance – Type C (Participating)" for herself, with a premium payment period of 5 years, Basic Sum Assured of RMB 100,000, appoint age 65 as the Additional Annuity Payment Age. Annual premium is RMB 1,620,250 and total premium is 8,101,250. On the basis of the requirements of Mrs. Feng, the specific policy benefits are as follows:

1. Annuity and Maturity Benefit payment

Before Mrs. Feng reaches age 105, she can receive Basic Annuity of RMB 100,000 per year since the 5th anniversary date. From the 1st Policy anniversary date after she reaches age 65, she can receive an Additional Annuity of RMB 200,000 per year in addition to the Basic Annuity. If Mrs. Feng is alive on the Policy Maturity Day after she reached age of 105, she can receive the Maturity Benefit of 300,000.

If Mrs. Feng is alive by 24:00 of Policy Maturity Date, the aggregate annuity and Maturity Benefit generated from Mrs. Feng's policy will be RMB 13,800,000. This means that Mrs. Feng can freely enjoy her retirement with peace of mind.

2. Reversionary Bonus and Terminal Bonus

From the 1st anniversary after reaching age 65, Mrs. Feng can also collect Accumulated Reversionary Bonus in addition to the annuity. Assuming a medium return level, the aggregated amount of Accumulated Reversionary Bonus from age 65 to 105 will be RMB 10,336,441.

If Mrs. Feng is alive by 24:00 of Policy Maturity Date, Mrs. Feng can collect Terminal Bonus upon Maturity as well. Assuming a medium return level, Mrs. Feng's Terminal Bonus on Policy Maturity Date will be RMB 3,398,461.

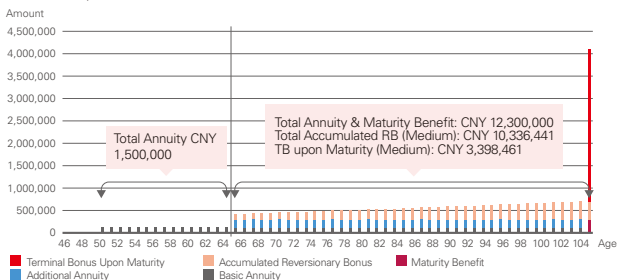
3. Death Benefit or Total Permanent Disability Benefit

If Mrs. Feng dies before collecting additional annuity at age 65, except the guaranteed Death Benefit, we would pay additional Death Payment of Accumulated Reversionary Bonus and Terminal Bonus upon Mrs. Feng's death to the Death Beneficiary. Assuming a medium return level, the aforesaid Death benefits in total would be up to RMB 13,467,546.

If Mrs. Feng dies after collecting additional annuity at age 65, except the guaranteed Death Benefit, we would pay additional Death Payment of Accumulated Reversionary Bonus and Terminal Bonus upon Mrs. Feng's death to the Death Beneficiary. Assuming a medium return level, the aforesaid death benefits in total would be up to RMB 13,351,642.

If Mrs. Feng is diagnosed with TPD before collecting additional annuity at age 65, except the guaranteed TPD Benefit, we would pay additional TPD Payment of Accumulated Reversionary Bonus and Terminal Bonus upon Mrs. Feng's TPD to Mrs. Feng. Assuming a medium return level, the aforesaid TPD benefits in total would be up to RMB 13,467,546.

If Mrs. Feng is diagnosed with TPD after collecting additional annuity at age 65, except the guaranteed TPD Benefit, we would pay additional TPD Payment of Accumulated Reversionary Bonus and Terminal Bonus upon Mrs. Feng's TPD to Mrs. Feng. Assuming a medium return level, the aforesaid TPD benefits in total would be up to RMB 13,351,642.



Notes:

- Dividend (Accumulated Reversionary Bonus and Terminal Bonus) distribution is not certain. In above example, both the Accumulated Reversionary Bonus and the Terminal Bonus upon policy maturity are illustrated based on the assumption of a medium return level, which are descriptive and shall not be interpreted as actual performance. The illustration is based on the company's actuarial and other assumptions, and represents neither the company's historical performance nor a forecast on the future investment return.
- In above example, the illustrated amount of "Death Benefit or TPD Benefit" refers to the largest possible amount on the assumption of a medium return level. "Death Benefit or TPD Benefit" is affected by various factors, including policy cash value when the insured dies or is diagnosed with TPD, Basic Sum Assured, total paid premium, Accumulated Reversionary Bonus, Terminal Bonus upon the insured's death or TPD, etc. The actual amount of "Death Benefit or TPD Benefit" might be different from the illustrated amount in above example.

In line with the above example, we provide detailed benefit illustration table at a low, medium and high return level:

Policy Year	Age	Premium of the Year	Sum Total of Premium	Death or TPD Benefit	Death or TPD Payment = Death or TPD Bonus upon Death or TPD			Annuity or Maturity Benefit of the Year	Survival Payment of the Year = Annuity or Reversionary Bonus + Accumulated Bonus upon Maturity			Sum Total of Annuity and Maturity Benefit	Sum Total of Survival Payment = Sum Total of Annuity and Maturity Benefit + Sum Total of Accumulated Reversionary Bonus + Terminal Bonus upon Maturity			Cash Value of Basic Sum Assured			Surrender Payment = Cash Value of Basic Sum Assured + Cash Value of Accumulated Reversionary Bonus + Terminal Bonus upon Surrender		
					Low	Medium	High		Low	Medium	High		Low	Medium	High	Low	Medium	High	Low	Medium	High
1	46	1,620,250	1,620,250	1,620,250	1,620,250	1,620,250	0	0	0	0	0	0	0	0	0	831,060	831,060	831,060	849,917	853,997	
2	47	1,620,250	3,240,500	3,240,500	3,240,500	3,240,500	0	0	0	0	0	0	0	0	0	1,999,450	1,999,450	1,999,450	2,057,686	2,070,275	
3	48	1,620,250	4,860,750	4,860,750	4,860,750	4,860,750	0	0	0	0	0	0	0	0	0	3,251,580	3,251,580	3,251,580	3,371,539	3,397,501	
4	49	1,620,250	6,481,000	6,481,000	6,481,000	6,481,000	0	0	0	0	0	0	0	0	0	4,590,620	4,590,620	4,590,620	4,796,623	4,841,340	
5	50	1,620,250	8,101,250	8,101,250	8,111,163	8,111,163	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	5,919,910	5,919,910	5,919,910	6,521,682	6,521,682	
6	51	0	8,101,250	8,101,250	8,111,303	8,111,303	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	5,994,700	5,994,700	5,994,700	6,772,519	7,952,588	
7	52	0	8,101,250	8,101,250	8,101,250	8,101,250	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	6,071,590	6,071,590	6,071,590	7,032,989	8,421,455	
8	53	0	8,101,250	8,101,250	8,101,250	8,101,250	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	6,150,650	6,150,650	6,150,650	7,302,289	8,901,783	
9	54	0	8,101,250	8,101,250	8,101,250	8,101,250	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	6,231,940	6,231,940	6,231,940	7,591,977	9,394,035	
10	55	0	8,101,250	8,101,250	8,101,250	8,101,250	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	6,315,530	6,315,530	6,315,530	7,872,067	9,898,698	
15	60	0	8,101,250	8,101,250	8,101,250	8,101,250	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	6,771,000	6,771,000	6,771,000	9,494,139	12,627,368	
20	65	0	8,101,250	8,101,250	8,101,250	8,101,250	300,000	300,000	411,122	436,612	1,800,000	1,911,122	1,936,612	1,800,000	1,800,000	7,098,260	7,098,260	7,098,260	11,137,498	15,418,761	
25	70	0	8,101,250	8,101,250	8,101,250	8,101,250	300,000	300,000	444,120	477,761	3,300,000	4,065,341	4,242,534	3,300,000	3,300,000	6,632,510	6,632,510	6,632,510	11,593,786	16,939,540	
30	75	0	8,101,250	8,101,250	8,101,250	8,101,250	300,000	300,000	478,097	520,401	4,800,000	6,387,475	6,758,652	4,800,000	4,800,000	6,089,990	6,089,990	6,089,990	11,822,992	18,202,999	
40	85	0	8,101,250	8,101,250	8,101,250	8,101,250	300,000	300,000	549,110	610,367	7,800,000	11,555,687	12,452,195	7,800,000	7,800,000	4,710,560	4,710,560	4,710,560	11,203,497	19,472,139	
50	95	0	8,101,250	8,101,250	8,101,250	8,101,250	300,000	300,000	624,404	706,965	10,800,000	17,457,174	19,081,489	10,800,000	10,800,000	2,821,240	2,821,240	2,821,240	8,622,300	18,414,333	
60	105	0	8,101,250	8,101,250	8,101,250	8,101,250	300,000	300,000	4,102,698	15,052,847	13,800,000	27,534,902	40,957,676	13,800,000	13,800,000	0	0	0	0	0	

Note:

- In the example, both the reversionary bonus and the terminal bonus are based on a low, medium and high return level, which are purely descriptive and shall not be interpreted as actual performance. The illustration is based on the company's actual and other assumptions, and does not represent the company's historical performance nor a forecast on the future investment return. Dividend (Accumulated Reversionary Bonus and Terminal Bonus) distribution is not certain.**
- The age listed in the above table refers to the reached age of the insured at each policy year end.
- "Annuity or Maturity Benefit of the Year" is illustrated based on Yearly Payment Option, which its amount refers to the annuity or Maturity Benefit distributed at each policy year-end. "Annuity of the Year" will be distributed at 24:00 of each Policy Anniversary Date from the First Annuity Payment Date until the insured reaches age 105. Annuity and Maturity Benefit Beneficiary could receive the distributed annuity according to the agreed Annuity Payment Option. If the Annuity Payment Option is Monthly Payment, the amount of "Annuity of the Year" received for each month before Policy Maturity Date excludes the month of Policy Maturity Date. Maturity Benefit will be paid in a lump sum at the Policy Maturity Date.
- "Survival Payment of the Year" is illustrated based on Yearly Payment Option, it equals to the sum total of annuity and Accumulated Reversionary Bonus (if applicable) distributed at the policy year-end. The illustration at the end of the policy term also includes Terminal Bonus upon maturity. If the Annuity Payment Option is Monthly Payment, the amount of "Survival Payment of the Year" for each month before Policy Maturity Date (excludes the month of Policy Maturity Date) equals to one twelfth (1/12) of the sum total of annuity and Accumulated Reversionary Bonus (if applicable) distributed at the last policy year-end. Survival Payment of the Year will be distributed at 24:00 of each Policy Anniversary Date from the First Annuity Payment Date until the insured reaches age 105. Annuity and Maturity Benefit Beneficiary could receive the distributed annuity and announced Accumulated Reversionary Bonus according to the agreed Annuity Payment Option and payment condition. The Accumulated Reversionary Bonus will not be paid in advance unless the payment condition is satisfied. "Survival Payment of the Year" at Policy Maturity will be paid in a lump sum.
- "Death or TPD Payment" includes Death Benefit or TPD Benefit. Accumulated Reversionary Bonus upon Death or TPD. Death Benefit or TPD Benefit is the year-end value of the policy year. Accumulated Reversionary Bonus upon Death or TPD and Terminal Bonus upon Death or TPD are all year-end values of the last policy year.
- "Surrender Payment" includes the cash value of Basic Sum Assured, the cash value of Accumulated Reversionary Bonus and Terminal Bonus upon Surrender (since the 5th Policy Anniversary Date). The cash value of Basic Sum Assured does not include the annuity or Maturity Benefit distributed at the year-end, the cash value of Accumulated Reversionary Bonus does not include the additional payment of annuity at the year-end.

Company Introduction

Headquartered in Shanghai, HSBC Life Insurance Company Limited is a 50-50 joint venture between HSBC Insurance (Asia) Limited and The National Trust Ltd. with a registered capital of RMB 1025 million. HSBC Life offers a comprehensive range of insurance solutions to our customers covering protection, retirement, children's education, wealth growth and management and legacy planning.

HSBC life Insurance Company Limited offers comprehensive and professional protection solutions and service to both individual and corporate customers.

HSBC Life Insurance is a customer-focused company, dedicated to developing and providing innovative and unique products based on our understanding of the market and the needs of our customers.

We recognize that insurance is as much about your feelings as your finances and possessions.

Notes

1. **From the date of signing receipt of the policy, you will have 15 calendar days cooling off period.** If for any reason you are not happy with the plan, you can cancel your Policy within the cooling off period. Upon the cancellation, you will receive a full refund of all paid premiums, **Surrender of the Policy after Cooling-off Period will cause financial loss.**
2. This product introduction is for reference only. For detailed clauses and **exemption from liabilities**, please refer to the policy contract which shall prevail in case of discrepancy.
3. In the event of difference arising between the Chinese version and the English version of this product introduction, the Chinese version shall prevail.

HSBC Life Insurance Company Limited

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